

2004

# MISSOURI HAY DIRECTORY



FARMERS ■ TRUCKERS ■ DEALERS

MISSOURI DEPARTMENT OF AGRICULTURE

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### Abbreviations Used:

Lg rd - Large Round  
Sm sq - Small Square  
Lg sq - Large Square

## Missouri State Fair Hay Contest

The Eighteenth annual statewide hay contest was held in August at the Missouri State Fair in Sedalia. Hay contest entries were judged on quality, laboratory analysis and visual score. The contest is held to make Missouri hay producers aware of hay's nutritional value, and the potential for growing and marketing quality forages. The contest also showcases the state's top forages for potential buyers.

Many county fairs also hold contests. Always be sure to check contest rules and regulations. If you have questions or would like a copy of the Missouri State Fair Hay Contest Rules and Regulations or the 2003 contest results, please write:

Missouri Department of Agriculture  
Agriculture Business Development (Hay Contest)  
P.O. Box 630  
Jefferson City, MO 65102  
or call (573) 751-7213  
or email: [Mark.Murphy@mda.mo.gov](mailto:Mark.Murphy@mda.mo.gov)



Josh Muck, Meadville, Missouri received the Grand Champion Award at the 2003 Missouri State Fair Hay Contest. Pictured at the awards presentation are, from left: Lowell Mohler the Director of the Missouri Department of Agriculture, Josh Muck, and Gene Wiseman, Missouri Department of Agriculture.

The Missouri Department of Agriculture  
thanks the following sponsors for their  
support in making the hay contest possible:

Agriliance, LLC, Kansas City, MO  
Agripro Biosciences, Inc., Shawnee Mission, MO  
Bailey Hay Equipment, Marshall, MO  
College of Agriculture, Food & Natural Resources,  
University of Missouri-Columbia  
Custom Laboratory, Inc., Golden City, MO  
Delmhorst Instrument Company, Towaco, NJ  
Dow AgroSciences LLC, Overland Park, KS  
FABPRO, Kingman, KS  
Garst/Agri Pro Seed Company, Overland Park, KS  
Green Seed Company, Inc., Springfield, MO  
Hay Wrap, Inc., Bloomdale, MO  
MFA Incorporated Seed Division, Columbia, MO  
Medipharma USA, Des Moines, IA  
Missouri Association of Soil and Water  
Conservation Districts  
Missouri Forage and Grassland Council  
Missouri Southern Seed Corporation, Rolla, MO  
Pioneer Hi-Bred International, Inc., Columbia, MO  
Producers Hi-Bred, Battle Creek, NE  
Reed Seeds, Inc., Chillicothe, MO  
Tigerco Distributing Co., Braymer, MO  
Thoenen Ag Sales, Bonnots Mill, MO

# National Hay Test Guidelines

Table 1: Alfalfa guidelines

Quality Designation	Relative Feed Value RFV	Acid Detergent Fiber ADF
Supreme	Over 180	Under 27
Premium	170-185	27-29
Good	150-170	29-32
Fair	130-150	32-35
Utility	Under 130	Over 35

Quantitative factors are approximate, and many factors can affect feeding value.

Table 2: Grass Hay guidelines

Quality Designation	Percent Crude Protein (CP)
Premium	Over 13
Good	9-13
Fair	5-9
Low	Under 5

Quantitative factors are approximate, and many factors can affect feeding value.

## Hay Quality Designation's physical descriptions

Supreme: Very early maturity, pre-bloom, soft fine stemmed, extra leafy.

Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium: Early maturity, i.e., pre-bloom in legumes and pre-head in grass hays, extra leafy and fine stemmed.

Factors indicative of a high nutritive content. Hay is green and free of damage.

Good: Early to average maturity, i.e., early to mid-bloom in legumes and early head in grass hays, leafy, fine to medium stemmed, free of damage other than slight discoloration.

Fair: Late maturity, i.e., mid to late-bloom in legumes, head-in grass hays, moderate or below leaf content, and generally coarse stemmed. Hay may show light damage.

Utility: Hay in very late maturity, such as mature seed pods in legumes or mature head in grass hays, coarse stemmed. This category could include hay discounted due to excessive damage and heavy weed content or mold. Defects will be identified in market reports when using this category.

## **Forage Quality: The Importance of Testing**

Testing forage accurately can provide a good estimation of forage quality. Test results can be used for: marketing and pricing forages; evaluating, growing, cutting, and storage; formulating nutritionally balanced rations; and developing and allocating forage inventories.

Recommended tests for determining forage quality include:

- 1. Dry Matter (DM)**
- 2. Crude Protein (CP)**
- 3. Acid Detergent Fiber (ADF)**
- 4. Neutral Detergent Fiber (NDF)**
- 5. Calcium (Ca)**
- 6. Phosphorus (P)**
- 7. Total Digestible Nutrients (TDN)**
- 8. Relative Feed Value (RFV)**

Listed below are certified Missouri laboratories which conduct hay and other forage analyses. No endorsement is implied, nor discrimination intended. Individuals should contact the laboratory for a listing of analysis offered, a fee schedule, and specific instructions for sampling and handling.

## **Laboratories**

Custom Laboratory  
204 C Street  
Golden City, MO 64748  
(417) 537-8337

Livestock Nutrition Laboratory Services  
P.O. Box 1655  
Columbia, MO 65203  
(573) 445-4476

# Missouri Hay Market Listings

The hay market listings web page is available to Missouri producers as a result of a joint effort between University of Missouri-Columbia Agriculture Electronic Bulletin Board (AgEBB) and the Missouri Department of Agriculture.

To list hay you wish to sell:

- @ Enter a new listing via the menu options on the AgEBB Hay Market Page <<[<http://agebb.missouri.edu/haylst>>](http://agebb.missouri.edu/haylst)>>
- @ Call the Missouri Department of Agriculture's Hay Hot Line at 1-800-877-4HAY
- @ Visit your county extension office and have them list your hay

Hay listings will be left on the AgEBB system for 60 days unless updated.



# **Market News Hotline**

**1-573-522-9244**

## **1 - Southwest Missouri Region**

- Joplin Livestock Market
- Springfield Southwest Regional Market
- Springfield Livestock Center Daily Market
- Norwood Producer's Dairy Market
- Nixa Sheep and Goat Market

## **2 - Southern Missouri Region**

- West Plains Livestock Market
- Mountain Grove Livestock Market
- Regional Livestock Market Summary

## **3 - Southeast Missouri Region**

- Patton Cattle Market
- Fruitland Livestock Market

## **4 - Central Missouri Region**

- Vienna Livestock Market
- Cuba Livestock Market
- Kingdom City Livestock Market
- Columbia Livestock Market
- Boonville Farmers Livestock Market

## **5 - West Central Missouri Region**

- Kingsville Livestock Market
- Sedalia Livestock Market

## **6 - Northeast Missouri Region**

- Palmyra Livestock Market
- New Cambria Livestock Market
- Green City Livestock Market
- Bowling Green Livestock Market

## **7 - Statewide Reports**

- Hay • Feeder Pigs • Direct Hogs •
- Direct Slaughter & Feeder Cattle Summaries •
- Cash Grain • Commodity Futures Report •

## **8 - Other Missouri Markets**

- Show-Me Select Heifer Sales
- St. Joseph Missouri Cattle Market

## **9 - To Leave Message or Comments**

**Missouri Department of Agriculture**

[www.mda.mo.gov](http://www.mda.mo.gov)

**Division of Market Information and Outreach**

**Market News Program**

[www.mda.mo.gov/Market/reports.htm](http://www.mda.mo.gov/Market/reports.htm)



## Adair

Oral Francis  
Kirksville, MO  
660-665-5536

Alfalfa/Brome  
10,000 bales      Sm sq, 60 lbs

Clarence Roberts  
Kirksville, MO  
660-665-7142

Straw  
130 bales      Lg rd, 1000 lbs  
Grass/Legume  
200 bales      Lg rd, 1450 lbs

## Audrain

T & T Farms  
Thompson, MO  
660-327-5903

Alfalfa/Brome/Orchard  
4000-5000 bales      Sm sq, 55 lbs

William Kohl  
Vandalia, MO  
573-594-2031

Grass/Legume  
200 bales      Lg rd, 1000 lbs  
Straw  
1500 bales      Sm sq, 40-50 lbs

## Barry

Kim McClintock  
Purdy, MO  
417-442-7203

Legumes - Bermuda - Straw - Grass/Legume  
Unlimited supply      Lg sq, Lg rd, Sm sq  
producer, dealer, trucker

## Barton

Bill Garrett  
Golden City, MO  
417-537-8368  
417-825-1403

Alfalfa - Prairie - Grass Hay  
Unlimited supply      Lg sq, Sm sq, Lg rd  
producer, dealer, trucker  
hay lab tested

Douglas Haile  
Lamar, MO  
417-682-2314  
dougelaînehaile@aol.com

Orchardgrass  
60 ton      Lg rd & Lg sq bales

Don Kentner  
Liberal, MO  
918-488-7611

Alfalfa/Brome  
118 bales      Lg rd, 1100 lbs  
Prairie  
34 bales      Lg rd, 1100 lbs

## Bates

Devern Koehn Rich Hill, MO 417-395-2583	Clover/Fescue 3600 bales wire tied	Sm sq, 55 lbs
Bryan Crawford Amsterdam, MO 660-267-3444	Bromegrass 250 bales	Lg rd, 850 lbs also Sm sq bales
Jacobs Farm Drexel, MO 816-657-2679 or 4426 ronshel@casstel.net	Alfalfa 5000 bales Orchard/Timothy 1200 bales	Sm sq, 60-65 lbs Sm sq, 60-65 lbs
Tom Craft Butler, MO 660-679-5086	Switchgrass 20 bales +	Lg rd, 1250 lbs

## Boone

George Campbell Ashland, MO 573-657-2529 chaygeorge@aol.com	Alfalfa 4000 bales Timothy 4000 bales	Sm sq, 65-75 lbs Sm sq, 65-75 lbs
John Bullard Ashland, MO 573-657-4691 jbull51213@aol.com	Straw 200 bales Fescue 50 bales net wrapped	Sm sq, 60 lbs Lg rd, 1500 lbs
Dave Brakhane Rocheport, MO 573-819-2980 plstvw@aol.com	Alfalfa 1000 bales 100 bales Baleage Lespedeza/Orchard 600 bales	Sm sq, 50 lbs Lg rd, 2000 lbs Sm sq, 50 lbs
Larry D. Martin Hartsburg, MO 573-635-8593	Orchard/Fescue/Clover 75 bales	Lg rd, 900 lbs

## Buchanan

David Heinje  
Easton, MO  
816-667-5028

Brome/Orchard/Clover/Alfalfa  
200 bales                      Lg rd, 1500 lbs  
net wrapped

## Caldwell

Charles Edwards  
Kidder, MO  
816-575-1026

Alfalfa/Brome  
1000 bales                      Sm sq, 60 lbs

Gary Stone  
Hamilton, MO  
816-583-4825  
gistone@centurytel.net

Bromegrass  
200 bales                      Lg rd, 1600 lbs

## Callaway

John H. Rice  
Tebbetts, MO  
573-295-6292  
ricej@socket.net

Brome/Bluegrass/Fescue  
4000 bales                      Sm sq, 50 lbs

## Camden

Victor Summers  
Macks Creek, MO  
573-363-5943  
417-993-4461

Grass Mix  
300 bales                      Lg rd, 900 lbs  
net wrapped

## Cape Girardeau

Schoen Farms  
Jackson, MO  
573-833-6417

Timothy  
1000 bales                      Sm sq, 50 lbs  
Grass/Legume  
3500 bales                      Sm sq, 50 lbs

David Retherford  
Advance, MO  
573-722-5356

Grass/Legume  
300 bales                      Lg rd bales

Steve Nebel  
Cape Girardeau, MO  
573-334-5360  
816-830-7974

Orchard/Red Top  
400 bales                      Sm sq, 60 lbs

## Carroll

Leslie Raw  
Norborne, MO  
660-731-5283

Grass/Legume  
500 bales                      Lg rd, 1200 lbs

Lindsey D. Robertson  
Bogard, MO  
660-731-5140

Timothy  
4500 bales                      Sm sq, 50 lbs

Tony Heil  
Norborne, MO  
660-593-3834  
coldfire325@yahoo.com

Alfalfa  
100 ton                      Sm sq, 65 lbs  
Straw  
700 bales                      Sm sq, 45 lbs

## Carter

Jeff Gall  
Ellsinore, MO  
573-322-8177

Orchard/Clover - Fescue  
200 bales                      Lg rd, 1200 lbs

## Cass

Ivan Cumpton  
Garden City, MO  
816-862-8332

Alfalfa  
4000 bales                      Sm sq, 100 lbs

W.A. Sivils  
Creighton, MO  
660-499-2396

Bromegrass  
131 bales                      Lg rd, 1250 lbs  
net wrapped

Seba Bros. Farm, Inc.  
Cleveland, MO  
816-618-3653  
gjb@sebabros.com

Wheat Straw  
3000 bales                      Lg rd, 1250 lbs

## Chariton

Dale Moore  
Triplett, MO  
660-634-2301

Wheat Straw  
5000 bales                      Sm sq, 45 lbs

## Christian

Charles Hedgpeth  
Rogersville, MO  
417-753-2246  
chedgp@juno.com

Fescue  
600 bales                      Sm sq, 60 lbs

## Clark

W.W. Hodges  
Kahoka, MO  
660-727-3695

Clover Stubble  
60 bales                      Lg rd, 700 lbs

## Cole

Bill Kliethermes  
Eugene, MO  
573-498-3812  
815-229-1500 ext:272

Red Clover/Fescue  
500 bales                      Lg rd, 1700 lbs

Kelly Forck  
Jefferson City, MO  
573-690-6722  
farmerfire@aol.com

Fescue/Grass Mix/Clover  
1300 bales                      Lg rd, 825 lbs  
Sorghum/Sudan  
800 bales Baleage                      Lg rd, 1200 lbs

Leroy Bisges  
Jefferson City, MO  
573-634-4979

Fescue/Clover  
120 bales                      Lg rd, 1300 lbs

## Cooper

Joe Gerke  
Pilot Grove, MO  
660-834-5346

Alfalfa  
500 bales                      Sm sq, 55 lbs  
Alfalfa/Orchard  
40 bales Baleage                      Lg rd, 1600 lbs

## Crawford

Rose LaRocco Ekstrom  
Leasburg, MO  
573-245-6467

Orchard/Lespedeza/Timothy/Fescue  
400 bales                      Lg rd, 700 lbs

## Dallas

Michael Phillips  
Buffalo, MO  
417-345-2703

Alfalfa  
1000 + bales                      Sm sq, 90 lbs  
lab tested

Lovel Powell  
Louisburg, MO  
417-752-3616

Grass/Legume  
450 bales                      Lg rd, 1300 lbs  
net wrapped

W.L. Snider  
Louisburg, MO  
417-752-3475

Alfalfa  
55 bales                      Lg rd, 1100 lbs  
Grass/Legume  
300 bales                      Lg rd, 1200 lbs

Alan Garton  
Buffalo, MO  
417-345-5521

Caucasian Bluestem  
1500 bales                      Sm sq, 70 lbs

## Daviess

Justin Clark  
Jamesport, MO  
660-425-2722  
justinclark78@hotmail.com

Fescue  
250 bales                      Lg rd, 1300 lbs

## Franklin

Howard Farms  
Union, MO  
636-583-2671  
dhabby@onemain.com

Bromegrass  
1500 bales                      Sm sq, 60 lbs

Jerome W. Siess  
Catawissa, MO  
636-271-8285

Grass/Legume  
20 bales                      Lg rd, 950 lbs  
500 bales                      Sm sq, 60 lbs

Drew Pehle  
Washington, MO  
636-239-2021

Bromegrass	
100 bales	Lg rd, 800 lbs
Fescue	
1500 bales	Lg rd, 800 lbs

### Gasconade

Bill Thomas  
Bland, MO  
573-646-3518  
tractorgrandpa@hotmail.com

Timothy	
50 bales	Lg rd, 1000 lbs

Joe Candrl  
Owensville, MO  
573-437-2026

Straw	
700 bales	Sm sq, 35 lbs

Lee Horstmann  
Ballwin, MO  
636-273-9087  
ljhbeefalo@worldnet.att.net

Grass/Legume	
75 bales	Lg rd, 1100 lbs

### Gentry

Ronnie Stoll  
Stanberry, MO  
660-783-2135

Alfalfa/Orchard	
350 bales	Sm sq, 55 lbs

### Greene

Jean Eubanks  
Springfield, MO  
417-833-2831  
jweubanks1@earthlink.net

Timothy/Orchard	
40 bales	Lg rd, 950 lbs
Orchard/Clover	
185 bales	Lg rd, 950 lbs

Jim Whitesell  
Ash Grove, MO  
417-751-2005

Alfalfa	
3000 bales	Sm sq, 55 lbs
Grass Mix	
200 bales	Lg rd, 1100 lbs

Gene Hensley  
Strafford, MO  
417-736-2986  
417-865-4246  
meangene55@yahoo.com

Grass/Legume	
1200 bales	Lg rd, 1000 lbs

Larry Nicholson  
Ash Grove, MO  
417-751-2268  
nicholson417@aol.com

Alfalfa	
2400 bales	Sm sq, 60 lbs
Alfalfa/Grass	
2600 bales	Sm sq, 60 lbs

Ron Wilson  
Republic, MO  
417-732-5283

Alfalfa	
300 bales	Lg sq, 1000 lbs
500 bales	Lg rd, 1500 lbs
1500 bales	Sm sq, 60 lbs
Alfalfa Baleage	
250 bales	Lg rd, 1800 lbs
all lab tested	

Lee McLean  
Willard, MO  
417-869-9300  
417-849-1133

Fescue/Grass Mix	
200 bales	Lg rd, 1100 lbs

Pin-Lee Commodity Sales  
Republic, MO  
417-732-2437  
1-800-501-4919

Alfalfa	
Unlimited bales	Lg sq, Sm sq
lab tested	

## Howard

Fred Bockting  
Fayette, MO  
660-248-3006  
bockting@hotmail.com

Bromegrass	
2000 bales	Sm sq, 60 lbs
Timothy	
2500 bales	Sm sq, 60 lbs

G.W. Stearns  
Fayette, MO  
660-248-1441

Alfalfa	
2000 ton	Lg sq, 1200 lbs
Bromegrass	
1000 ton	Sm sq, 70 lbs

Jerome Fuemmeler  
Armstrong, MO  
660-273-2495

Grass/Legume	
80 bales	Lg rd, 1200 lbs



## Howell

Marlys Ulm Farm  
West Plains, MO  
417-257-7345  
ulmgemini@aol.com

Alfalfa	
6000 bales	Sm sq, 58 lbs
Alfalfa/Orchard	
3000 bales	Sm sq, 58 lbs

Richard Stricklin  
Mountain View, MO  
417-934-2766

Fescue	
93 bales	Lg rd, 950 lbs

## Jasper

Peter Carter  
Carthage, MO  
417-359-5785

Alfalfa	
10,000 bales	Sm sq, 55 lbs
lab test available	

Kenny W. Zaerr  
Jasper, MO  
417-394-2089

Prairie	
3000 bales	Sm sq, 65 lbs
250 bales	Lg rd, 950 lbs
Fescue	
500 bales	Lg rd, 750 lbs
Lespedeza	
400 bales	Lg rd, 750 lbs
Straw	
20,000 bales	Sm sq, 45 lbs

Piercy Farms, Inc.  
Carthage, MO  
417-358-5544

Switch Grass  
Sm sq bales and Lg rd bales  
Fescue  
Lg rd bales

## Johnson

Ron Niemeyer  
Warrensburg, MO  
660-747-3177

Grass Mix	
100 bales	Lg rd, 1600 lbs
net wrapped	

Herb Nagy  
Holden, MO  
816-520-5255  
hsnagy@birch.net

Fescue	
50 bales	Lg rd, 1800 lbs

Wilbur Kephart Holden, MO 816-732-5765	Bromegrass 250 bales	Lg rd, 1150 lbs
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Mike Underwood Leeton, MO 660-653-4786	Grass Mix 200 bales	Lg rd, 1400 lbs
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### Knox

William J. Wilkerson Novelty, MO 660-739-4562	Brome/Alfalfa 2500 bales	Sm sq, 55 lbs
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Shelton Zeiset Knox City, MO 660-434-5304 or 5233	Alfalfa 600 bales lab tested	Lg sq, 1000 lbs
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### Laclede

Kevin Hooter Lebanon, MO 417-532-2853	Orchard/Alfalfa/Clover 80 bales	Lg rd, 1200 lbs
	Hay Beans/Millet 250 bales	Lg rd, 1000 lbs
	Sudan Grass 250 bales	Lg rd, 1000 lbs
	Bromegrass 250 bales	Lg rd, 1000 lbs
	Fescue 250 bales	Lg rd, 1000 lbs

### Lafayette

Marvin Huenefeld Wellington, MO 816-934-2549	Alfalfa 3000 bales 75 bales	Sm sq, 70 lbs Lg rd, 1700 lbs
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Rich Brackman Concordia, MO 660-463-7264	Clover 1500 bales Fescue/Clover/Bluegrass 60 bales	Sm sq, 50 lbs Lg rd, 1550 lbs
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## Lawrence

Clyde Jones  
Marionville, MO  
417-258-2453

Alfalfa  
10,000 bales Sm sq, 60 lbs  
Alfalfa/Orchard  
5000 bales Sm sq, 55 lbs  
all lab tested

Ron Wilson  
Republic, MO  
417-732-5283

Alfalfa  
600 bales Lg rd, 1500 lbs  
130 bales Lg sq, 1000 lbs  
220 bales Baleage Lg rd, 1800 lbs  
700 bales Sm sq, 60 lbs  
all lab tested, can deliver

Allen Bloomer  
Greenfield, MO  
417-452-2993

Fescue/Orchard  
1500 bales Lg rd, 850 lbs

Robinson Farms  
Monett, MO  
417-294-3650

Alfalfa  
4000 bales Sm sq, 55 lbs  
Bromegrass  
2000 bales Sm sq, 55 lbs  
Fescue  
300 bales Lg rd, 1100 lbs  
Wheat Hay  
100 bales Lg rd, 1000 lbs

Richard Witt  
Marionville, MO  
417-258-7132  
rwitt@markivauto.com

Grass/Legume  
500 bales Lg rd, 750 lbs

## Lincoln

Bob Ethington  
Troy, MO  
636-528-8302  
bre@nothnbut.net

Brome/Orchard/Timothy  
7000 bales Sm sq, 60 lbs  
600 bales Lg rd, 950 lbs

Harvey S. Martin  
Moscow Mills, MO  
636-356-4422

Fescue  
45 bales Lg rd, 1800 lbs  
net wrapped

## Macon

Ken Salsman  
Macon, MO  
660-385-4687  
660-651-3796

Alfalfa	
500 bales	Lg sq, 1350 lbs
380 bales	Lg rd, 1500 lbs
Alfalfa/Brome	
360 bales	Lg rd, 1400 lbs

Billy Spencer  
Atlanta, MO  
660-239-4834

Bromegrass	
48 bales	Lg rd, 1000 lbs
Fescue	
20 bales	Lg rd, 1000 lbs

Kevin Mosley  
Macon, MO  
660-385-7152  
kevinm63552@yahoo.com

Timothy	
600 bales	Sm sq, 60 lbs

## Madison

David A. Bade  
Fredericktown, MO  
314-843-1347  
jackieg@baderoofing.com

Grass Mix	
200 bales	Lg rd, 950 lbs

## Maries

Kenneth Spurling  
Belle, MO  
573-699-4439

Grass/Legume	
400 bales	Lg rd, 1000 lbs
Grass Mix	
1000 bales	Lg rd, 1000 lbs

Harold Fales  
Vichy, MO  
573-299-4557  
droamin@fidnet.com

Fescue/Clover/Timothy/Lespedeza	
250 bales	Lg rd, 700 lbs

## McDonald

Galen Manning  
Southwest City, MO  
417-762-3695

Fescue/Bermuda	
200 bales	Lg rd, 1000 lbs

Gerald Wolff  
Anderson, MO  
417-845-6928  
wolffj@olemac.net

Grass/Legume  
400 bales Lg rd, 900 lbs

## Miller

Francis L. Struempfh  
St. Elizabeth, MO  
573-493-2236

Wheat Baleage  
1500 bales Lg rd, 1350 lbs

Kleo Robertson  
Iberia, MO  
573-793-2123

Grass/Legume  
400 bales Lg rd, 1300 lbs

## Montgomery

Eddie Foster  
Montgomery City, MO  
573-564-6144

Timothy  
12,000 bales Sm sq, 55 lbs  
Straw  
3500 bales Sm sq, 40 lbs

Donald Tomschin  
Marthasville, MO  
636-463-1603  
ahjones@centurytel.net

Fescue  
125 bales Lg rd, 1500 lbs

## Moniteau

Bill Hays  
Tipton, MO  
660-433-5960  
913-461-7326

Bromegrass  
200 bales Lg sq, 750 lbs  
88 bales Lg rd, 1200 lbs  
Orchardgrass  
200 bales Lg sq, 750 lbs  
all lab tested and certified weed free

Charley Cary  
California, MO  
573-796-4902

Alfalfa  
3000 bales Sm sq, 60 lbs  
Bromegrass  
1000 bales Sm sq, 60 lbs  
Grass Mix  
4000 bales Sm sq, 60 lbs  
Straw  
10,000 bales Sm sq, 40 lbs

Thomas Sawyer  
California, MO  
573-796-2930  
yovulture@aol.com

Grass/Legume  
200 bales                      Lg rd, 1200 lbs

Arnold Maier  
Russellville, MO  
573-782-3257

Brome/Orchard  
200 bales                      Lg rd, 900 lbs

Scott A. Heimericks  
Jamestown, MO  
660-849-2593

Fescue/Orchard/Clover  
50 bales                      Lg rd, 1000 lbs

Sonny Galliher  
California, MO  
660-489-2361

Grass/Legume  
200 bales                      Lg rd, 1600 lbs

## Monroe

Mark Wilsdorf  
Madison, MO  
660-291-4377  
flagship@mcmsys.com

Timothy  
500 bales                      Sm sq, 55 lbs  
Alfalfa/Orchard  
400 bales                      Sm sq, 55 lbs  
Fescue Mix  
100 bales                      Lg rd, 1000 lbs  
Oat Straw  
150 bales                      Lg rd, 900 lbs

Roy Burnett  
Madison, MO  
660-291-9277  
573-881-7446  
tia@memsys.com

Alfalfa  
5000 bales                      Sm sq, 65 lbs  
60 bales                      Lg rd, 1700 lbs

Barry Nordwald  
Paris, MO  
660-327-4391

Wheat Straw  
200 bales                      Lg rd, 900 lbs

## Newton

D.D. Acres  
Joplin, MO  
417-624-0497

Grass Mix  
400 bales                      Lg rd, 800 lbs

Ray Harris  
Stark City, MO  
417-632-4336  
vabramovitz@mo-net.com

Fescue - Sudan - Wheat  
100 bales                      Lg sq, 850 lbs

## Nodaway

Matthew Yaple  
Clearmont, MO  
660-729-4603  
myaple@hotmail.com

Alfalfa  
125 bales                      Lg rd, 1500 lbs  
Bromegrass  
300 bales                      Lg rd, 1500 lbs

John Myers  
Maryville, MO  
660-582-4078

Alfalfa/Grass  
1500 bales                      Sm sq, 50 lbs

Jeremy Redden  
Stanbery, MO  
660-944-2674  
kempredd@hotmail.com

Alfalfa/Grass  
1000 bales                      Sm sq, 60 lbs  
lab tested

Regan Nonneman  
Maryville, MO  
660-927-3401

Alfalfa/Orchard  
1000 ton                      Lg sq, 800 lbs

## Oregon

Don Miller  
Doniphan, MO  
573-255-3721

Grass Mix  
2000 bales                      Lg rd, 825 lbs  
net wrapped

David Sorrell  
Myrtle, MO  
417-938-4353

Clover/Grass  
250 bales                      Lg rd, 1150 lbs  
net wrapped

## Osage

Larry Berhorst  
Westphalia, MO  
573-455-2427

Fescue  
140 bales                      Lg rd, 800 lbs  
lab tested

Arlen Schwinke  
Morrison, MO  
573-294-6203  
arlenkay@socket.net

Alfalfa/Grass  
4700 bales                      Sm sq, 60 lbs  
600 bales                      Lg rd, 1400 lbs

Norb Mengwasser  
Linn, MO  
573-897-4198

Orchard/Fescue/Clover  
200 bales                      Lg rd, 1150 lbs  
Alfalfa/Cannarygrass  
130 bales                      Sm sq, 55 lbs  
Cannarygrass  
230 bales                      Sm sq, 55 lbs

Ben Ruegge  
Morrison, MO  
573-763-5570

Grass/Legume  
450 bales                      Lg rd, 1200 lbs

### Perry

Kevin Bachmann  
Perryville, MO  
573-547-5131

Orchardgrass  
600 bales                      Sm sq, 50 lbs  
Fescue  
1000 bales                      Sm sq, 50 lbs

Larry Hogard  
St. Marys, MO  
573-547-5765  
hgrdstbl@powrup.net

Alfalfa  
650 bales                      Sm sq, 60 lbs  
Alfalfa/Grass  
275 bales                      Sm sq, 55 lbs

### Platte

Tom Eiberger  
Platte City, MO  
816-330-3839

Alfalfa/Brome  
3000 bales                      Sm sq, 55 lbs

### Polk

Victor Staneck  
Bolivar, MO  
417-326-5958

Alfalfa/Grass  
150 bales                      Lg rd, 750 lbs  
Fescue/Clover  
100 bales                      Lg rd, 750 lbs  
Fescue  
200 bales                      Lg rd, 750 lbs



Carl Dunseth  
Halfway, MO  
417-445-2256

Grass/Legume	
200 bales	Lg rd, 750 lbs
Fescue	
245 bales	Lg rd, 750 lbs
all net wrapped	
Wheat Baleage	
600 bales	Lg rd, 1500 lbs
Sorghum Baleage	
600 bales	Lg rd, 1500 lbs
all lab tested	

David Stutenkemper  
Bolivar, MO  
417-326-2828  
auctions@ipa.net

Fescue Mix	
200 bales	Lg rd, 1300 lbs

### Ralls

Ron Leake  
Perry, MO  
573-565-3559

Bromegrass	
5500 bales	Sm sq, 60 lbs

### Ripley

Weldon Cox  
Naylor, MO  
573-354-2636  
coxfarm@cnet.net

Grass Mix	
2500 bales	Lg rd, 900 lbs
Green Graze	
400 bales	Lg rd, 1100 lbs
Crabgrass/Soybean	
300 bales	Lg rd, 1150 lbs

### St. Charles

Monty Heying  
Foristell, MO  
636-673-2697  
mjheyding@socket.net

Bromegrass	
4000 bales	Sm sq, 55 lbs
delivery available	

### St. Clair

James Knight  
Appleton City, MO  
660-476-5426

Fescue	
75 bales	Lg rd, 1150 lbs

## Saline

Dan Buie  
Marshall, MO  
660-886-6332  
rbuie@socket.net

Alfalfa	
1000 bales	Sm sq, 60 lbs

## Scotland

Lee Parish  
Arbela, MO  
660-945-3921  
660-341-5178  
plm@nemr.net

Wheat Straw	
250 bales	Lg rd, 600 lbs
net wrapped	

## Shannon

Hiebert Hay Co.  
Winona, MO  
573-325-4271 or 4673

Alfalfa	
200 ton	Sm sq & Lg sq
Bromegrass	
150 ton	Lg sq, 800 lbs
Timothy	
3000 bales	Sm sq, 60 lbs
Straw	
5000 bales	Sm sq, 40 lbs

## Stoddard

Randy Stephens  
Puxico, MO  
573-222-6277  
rstephens@semo.net

Alfalfa	
500 bales	Sm sq, 50 lbs

Randy Harris  
Bernie, MO  
573-276-3536

Alfalfa	
6000 bales	Sm sq, 60 lbs
Straw	
2000 bales	Sm sq, 45 lbs

## Texas

Sutton's Service  
Houston, MO  
417-967-2595 or 4949  
jaime@post.com

Grass/Legume  
25 bales Lg rd, 1100 lbs

Charlie Cobb  
Plato, MO  
417-458-3334  
dalcod@train.missouri.org

Clover/Fescue/Orchard/Timothy  
300 bales Lg rd, 1150 lbs  
net wrapped

## Vernon

Arnold Brothers  
Walker, MO  
417-465-2497

Fescue  
1000 bales Lg rd, 1500 lbs  
net wrapped

Kyle Forkner  
Nevada, MO  
417-667-1907

Prairie  
2500 bales Sm sq, 70 lbs

Bill Hedges  
Nevada, MO  
417-944-2907

Fescue  
200 bales Lg rd, 1100 lbs  
Sorghum/Sudan  
600 bales Lg rd, 1300 lbs

## Washington

Woody Zitter  
Caledonia, MO  
573-779-3738

Alfalfa  
9000 bales Sm sq, 60 lbs

## Wayne

Steve Duncan  
Silva, MO  
573-495-2024

Clover/Orchard  
40 bales Lg rd, 1100 lbs

Brad Tiege  
Wappapello, MO  
573-297-3749

Fescue/Clover  
900 bales Lg rd, 1000 lbs

## Webster

Charles Hedgpeth  
Rogersville, MO  
417-753-2246

Grass Hay  
500 bales

Sm sq, 55 lbs

Roger Newsom  
Seymour, MO  
417-935-4202

Grass Mix  
400 bales

Sm sq, 60 lbs

Roger Hicks  
Niangua, MO  
417-473-1046  
417-818-7442

Alfalfa  
3500 bales  
Alfalfa Baleage  
400 bales

Sm sq, 45 lbs

Lg rd, 1200 lbs

Forrest Little  
Seymour, MO  
417-935-4526

Bromegrass  
4000 bales  
lab tested

Sm sq, 65 lbs

## Out-of-State

Benny Lueker Lafe, AR 870-586-0736	Bermudagrass 200 bales 300 bales	Lg rd, 900 lbs Sm sq, 50 lbs
John Riddlesperger Harrison, AR 870-426-5157	Orchard/Brome/Fescue/Bermuda 600 bales	Lg rd, 800 lbs
Dennis A. Miller Belleville, AR 479-495-7246 or 1246	Grass Mix 2500 bales	Sm sq, 50 lbs
Adams Farm Austin, AR 501-258-1429	Grass Hay 8000 bales delivery available	Lg rd, 1000 lbs
Scott Rothe Brighton, IL 618-372-8483	Alfalfa 2500 bales Alfalfa/Orchard 2500 bales	Sm sq, 55 lbs Sm sq, 55 lbs
Nathan Beachy Barry, IL 217-336-4084	Alfalfa 3000 bales	Sm sq, 60 lbs
Brian Hawhee Pendleton, IN 765-778-4609	Bromegrass 150 bales Grass Hay 120 bales	Sm sq, 65 lbs Sm sq, 65 lbs
Delmar Marckmann Greenfield, IA 641-343-0108	Alfalfa/Orchard 3000 bales	Sm sq, 70 lbs
Ivan Keim Garnett, KS 785-448-0052 (No Sunday calls)	Alfalfa 1000 bales lab tested	Lg sq, 800 lbs
Ed Isle Chanute, KS 620-431-3248 or 8509	Prairie 9000 bales	Sm sq, 70 lbs

Corwine Farms Quenemo, KS 785-925-1887 kjcorwine@yahoo.com	Bromegrass 650 bales	Lg sq, 1200 lbs
Bryce Woelk Hillsboro, KS 620-367-8471 kans_cowboy@hotmail.com	Bromegrass 350 bales	Sm sq, 50 lbs
John C. Bauman Garnett, KS 785-448-2239 cedarvalleyfarms@juno.com	Alfalfa 600 bales Certified Organic	Sm sq, 70 lbs
Dale Burnick Mulberry, KS 620-347-4292 dlburnick@ckt.net	Alfalfa 2000 bales 350 bales Bromegrass 3000 bales Fescue 500 bales Clover 80 bales Oats/Alfalfa/Clover 170 bales	Sm sq, 75 lbs Lg sq, 800 lbs Sm sq, 75 lbs Lg sq, 720 lbs Lg sq, 750 lbs Lg sq, 670 lbs
Ferguson Farms Abilene, KS 785-461-5832 fergihay@hotmail.com	Alfalfa - Brome - Prairie - Straw Unlimited supply producer/dealer/trucker lab tests available	Lg sq & Sm sq
Rick Stone Louisburg, KS 913-837-2861	Bromegrass 3000 bales 400 bales	Sm sq, 65 lbs Lg rd, 1300 lbs
Coyote Creek Hay Farm Lenora, KS 785-622-4214 coyotecreekhayfarm@hotmail.com	Alfalfa/Grass 476 bales	Lg rd, 1300 lbs

Bill J. Cory Concordia, KS 785-243-7125 785-439-5565	Alfalfa 300 ton lab tested Big Blue Stem 100 ton Prairie 150 ton	Lg sq, 2000 lbs    Lg sq, 1500 lbs  Lg sq, 1500 lbs
Roy Claycamp Seneca, KS 785-336-2188	Bromegrass 172 ton	Lg sq, 860 lbs
Roger Williams Florence, KS 620-878-4415 620-382-7644 sscafe@fhrd.net	Alfalfa 800 bales Bromegrass 1250 bales Prairie 1500 bales delivery available	Lg rd, 1700 lbs  Lg rd, 1700 lbs  Lg rd, 1700 lbs
Craig Baren Claflin, KS 620-786-9703	Alfalfa 600 bales lab tested	Lg rd, 1100 lbs
Dave Schrader Lebo, KS 620-256-6857	Blue Stem Prairie 3000 bales	Lg sq, 1100 lbs
Mike Baldwin City, KS 785-979-5146	Bromegrass 6000 bales 1200 bales	Sm sq, 60 lbs Lg sq, 900 lbs
Scott Brown Gothenburg, NE 308-537-7830	Alfalfa 1500 ton	Lg rd, 1200 lbs
Lonnie Lenser Valentine, NE 402-376-1778 or 4800	Alfalfa 200 ton lab tested	Lg sq, 900 lbs
Don Kentner Tulsa, OK 1-800-755-1997	Alfalfa/Brome 118 bales Prairie 34 bales	Lg rd, 1100 lbs  Lg rd, 1100 lbs

Karen Kaeberle  
Vermillion, SD  
605-624-4533  
605-677-8357

Alfalfa  
30 ton                      Lg sq, 900 lbs  
Alfalfa/Orchard  
80 ton                      Lg sq, 900 lbs  
lab tested and delivery available



## Dealers/Truckers

### Andrew

Arlis Noe  
Helena, MO  
816-369-2755

Dealer/Trucker  
Alfalfa, Prairie, Brome  
Sm sq & Lg sq bales

### Barry

Kim McClintock  
Purdy, MO  
417-442-7203  
417-846-6025

Dealer/Trucker  
Alfalfa, Grass/Clover, Grass, Straw  
Sm sq, Lg sq, Lg rd bales

### Barton

Bill Garrett  
Golden City, MO  
417-537-8368  
417-825-1403

Dealer/Trucker  
Alfalfa, Alfalfa/Orchard, Clover, Straw  
Lg sq, Sm sq, & Lg rd bales

### Greene

Pin-Lee Commodity Sales  
Republic, MO  
1-800-501-4919  
417-732-2437

Dealer  
Alfalfa  
Sm sq, Lg sq, & Lg rd bales

Bruce Headley  
Strafford, MO  
417-736-3060  
417-860-1626

Trucker

### Jasper

Piercy Farms, Inc.  
Carthage, MO  
417-358- 5544

Dealer/Trucker  
Switch Grass, Fescue  
Sm sq & Lg rd bales

## Moniteau

Charley Cary  
California, MO  
573-796-4902

Dealer/Trucker  
Alfalfa, Brome, Straw, Grass Mix  
Sm sq bales

## Shannon

Hiebert Hay Co.  
Winona, MO  
573-325-4271 or 4673

Dealer/Trucker  
Alfalfa, Brome, Timothy, Straw  
Sm sq & Lg sq bales

## Out-Of-State

Ferguson Farms  
Abilene, KS  
785-461-5832  
fergihay@hotmail.com

Dealer/Trucker  
Alfalfa, Brome, Prairie, Straw, Rye  
Sm sq & Lg sq bales

**For additional copies or to add names to the  
Hay Directory, Call:**

Missouri Hay Hotline  
1-800-877-4HAY

Fax  
573-751-2868

E-mail  
Mark.Murphy@mda.mo.gov

Hearing impaired Missourians can contact the department  
through Relay Missouri:  
1-800-735-2966 (TT/TDD)

**Missouri Department of Agriculture  
Agriculture Business Development Division  
Attn: Hay Directory  
P.O. Box 630  
Jefferson City, MO 65102**

## Missouri Hay Directory Hay Listing Form

County \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_

Producer \_\_\_\_\_ Dealer \_\_\_\_\_ Trucker \_\_\_\_\_

Use space below to list the following:

1. Type of hay available
2. Amount available in tons or bales
3. Bale shape - small square, large round, large square, or baleage
4. Weight of bales
5. Indicate whether lab analysis is available, please list analysis information below

Type \_\_\_\_\_

Amount \_\_\_\_\_

Shape \_\_\_\_\_

Weight \_\_\_\_\_

Lab Analysis: Yes \_\_\_\_\_ No \_\_\_\_\_

CP \_\_\_\_\_ TDN \_\_\_\_\_ RFV \_\_\_\_\_ ADF \_\_\_\_\_ NDF \_\_\_\_\_

Mail complete form to:  
**Missouri Department of Agriculture**  
**Agriculture Business Development Division**  
**P.O. Box 630, Jefferson City, MO 65102**  
or call: 1-800-877-4HAY  
or fax to: 573-751-2868  
or e-mail to: Mark.Murphy@mda.mo.gov

**MISSOURI DEPARTMENT OF AGRICULTURE**

Agriculture Business Development Division

P.O. Box 630

Jefferson City, MO 65102

(573) 751-7213

1-800-877-4HAY

(573) 751-2868 fax

**[www.mda.mo.gov](http://www.mda.mo.gov)**